

UCPB LEASING & FINANCE CORPORATION (ULFC)

Component					Baseline Data ¹		Target		
	Objective/Measure	Formula	Weight	Rating System	2021	2022	2023	2024	
STAKEHOLDERS	SO 1	To Support the National Government Agenda							
	SM 1	Increase Portfolio Mix of Manufacturing and Construction Industries	Actual Accomplishment	7.5%	(Actual/Target) x Weight	n.d.	Manufacturing – 15.21% Construction – 10.61%	Manufacturing –16% Construction – 13%	Manufacturing –16% Construction – 10%
	SO 2	Continue to Implement the Business Model							
	SM 2	Increase in SMEs Loan Portfolio	Actual Accomplishment	7.5%	(Actual/Target) x Weight	n.d.	₱709 Million	10% increase from 2022 figure	₱689 Million
		Sub-Total		15%					
FINANCE	SO 3	Meet the Financial Targets for the Year 2024							
	SM 3	Efficient Utilization of Corporate Budget	Total Disbursement / Board-Approved Corporate Operating Budget (Both Net of PS Cost)	5%	(Actual/Target) x Weight	n.d.	99.47%	90%	90%
	SM 4	Improve Net Income After Tax (NIAT)	Achieve Net Income of ₱6.62 Million	30%	(Actual/Target) x Weight	n.d.	₱15.806 Million	₱6.58 Million	₱6.62 Million

¹ The 2021 and 2022 baseline data are based on the Validated 2021 and 2022 Performance Scorecard released by the Governance Commission.

INTERNAL PROCESS	Component				Baseline Data ¹		Target		
	Objective/Measure		Formula	Weight	Rating System	2021	2022	2023	2024
	SM 5	Improve NPL Ratio	Reduction of NPL Ratio {(Past Due + IUL) / Total Loan Portfolio}}	15%	{1-[(Actual – Target)/Target]} x Weight	<i>n.d.</i>	-	30.7%	30.7%
		Sub-Total		50%					
	SO 4	Improvements in Internal processes & guidelines for efficient service, internal control and compliance with government regulations							
	SM 6	Enhancement in Internal Processes % Guidelines Leading to ISO Certification	No. of programs implemented	15%	(Actual/Target) x Weight	<i>n.d.</i>	5 out of 5 1. Establishment of Risk Asset Acceptance Criteria (RAAC) Policy 2. Enhancement in the ULFC Outsourcing Policy 3. Establishment of ULFC FOI 4. Financial Consumer Protection Manual 5. ULFC Citizen's Charter	3 New Enhanced Programs/Processes	One (1) Enhancement in the Policies and Procedures pertaining to the restructuring of accounts
	SM 7	Percentage of Requests Processed Within Applicable Processing Time	Number of Applications Processed within Prescribed Period/ Total Number of Applications with complete documents	10%	(Actual/Target) x Weight	<i>n.d.</i>	88.24%	100%	100%

Handwritten signature and initials.

ORGANIZATION	Component				Baseline Data ¹		Target	
	Objective/Measure	Formula	Weight	Rating System	2021	2022	2023	2024
		Sub-Total		25%				
	SO 5	Improve customer satisfaction by providing excellent service to clients						
	SM 8	Percentage of Satisfied Customers	Actual Accomplishment	10%	(Actual/Target) x Weight If below 80% = 0%	n.d.	Measure excluded	90%
		Sub-Total		10%				
		TOTAL		100%				

For GCG:


ATTY. MARIUS P. CORPUS
Chairperson

For ULFC:


HON. KRISTINE MARIE G. CUEVAS
Officer-In-Charge