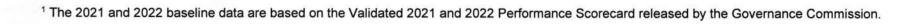
UCPB LEASING & FINANCE CORPORATION (ULFC)

			Component			Base	line Data¹	Та	rget	
	О	bjective/Measure	Formula	Weight	Rating System	2021	2022	2023	2024	
	SO 1	To Support the National	Government Agenda							
STAKEHOLDERS	SM 1	Increase Portfolio Mix of Manufacturing and Construction Industries	Actual Accomplishment	7.5%	(Actual/Target) x Weight	n.d.	Manufacturing – 15.21% Construction – 10.61%	Manufacturing –16% Construction – 13%	Manufacturing –16% Construction – 10%	
띪	SO 2	Continue to Implement t	he Business Model							
STAK	SM 2	Increase in SMEs Loan Portfolio	Actual Accomplishment	7.5%	(Actual/Target) x Weight	n.d.	₱709 Million	10% increase from 2022 figure	₱689 Million	
		Sub-Total		15%						
	SO 3	Meet the Financial Targets for the Year 2024								
FINANCE	SM 3	Efficient Utilization of Corporate Budget	Total Disbursement / Board-Approved Corporate Operating Budget (Both Net of PS Cost)	5%	(Actual/Target) x Weight	n.d.	99.47%	90%	90%	
	SM 4	Improve Net Income After Tax (NIAT)	Achieve Net Income of ₱6.62 Million	30%	(Actual/Target) x Weight	n.d.	₱15.806 Million	₱6.58 Million	₱6.62 Million	





			Component			Baselir	ie Data¹	Ta	rget
	OI	bjective/Measure	Formula	Weight	Rating System	2021	2022	2023	2024
	SM 5	Improve NPL Ratio	Reduction of NPL Ratio {(Past Due + IUL) / Total Loan Portfolio)}	15%	{1-[(Actual – Target)/Target)} x Weight	n.d.	-	30.7%	30.7%
		Sub-Total		50%					
	SO 4	Improvements in Interna	al processes & guide	lines for effic	ient service, internal	control and complian	ce with government	regulations	
INTERNAL PROCESS	SM 6	Enhancement in Internal Processes % Guidelines Leading to ISO Certification	No. of programs implemented	15%	(Actual/Target) x Weight	n.d.	5 out of 5 1. Establishment of Risk Asset Acceptance Criteria (RAAC) Policy 2. Enhancement in the ULFC Outsourcing Policy 3. Establishment of ULFC FOI 4. Financial Consumer Protection Manual 5. ULFC Citizen's Charter	3 New Enhanced Programs/Processes	One (1) Enhancement in the Policies and Procedures pertaining to the restructuring of accounts
	SM 7	Percentage of Requests Processed Within Applicable Processing Time	Number of Applications Processed within Prescribed Period/ Total Number of Applications with complete documents	10%	(Actual/Target) x Weight	n.d.	88.24%	100%	100%



	Component				Baseline Data ¹		Target		
0	bjective/Measure	Formula	Weight	Rating System	2021	2022	2023	2024	
	Sub-Total		25%						
SO 5	O 5 Improve customer satisfaction by providing excellent service to clients								
SM 8	Percentage of Satisfied Customers	Actual Accomplishment	10%	(Actual/Target) x Weight If below 80% = 0%	n.d.	Measure excluded	90%	90%	
	Sub-Total		10%						
	TOTAL		100%						

For GCG:

ATTY. MARIUS P. CORPUS

Chairperson

For ULFC:

HON. KRISTINE MARIE G. CUEVAS

Officer-In-Charge