

**LANDBANK COUNTRYSIDE DEVELOPMENT FOUNDATION, INC. (LCDFI)**  
**Validated 2023 Performance Scorecard**

|                                     | Component   |   |                       |                    | LCDFI Submission                               |  | GCG Validated  |  | Supporting Documents   | Remarks  |  |
|-------------------------------------|---|---|-----------------------|--------------------|--|--|--|--|--|--|--|
|                                     | Objective/Measure   | Formula                                     | Wt.                   | Rating System      | Target   | Actual   | Rating   | Score  |  |  | Rating   |
| <b>SOCIAL IMPACT / STAKEHOLDERS</b> | <b>SO 1</b>   | <b>To Strengthen Cooperatives and MSMEs</b> |                       |                    |  |  |  |  |  |  |  |
|                                     |   | Cooperatives Weaknesses Addressed           |                       |                    |  |  |  |  |  |  |  |
|                                     |   | a. Cooperatives with Improved CORE rating   | Actual Accomplishment | 5%                 | Actual over Target                             | One (1) Cooperative with Improved CORE rating from Poor/Fair | Two (2) Cooperative with Improved CORE rating from Poor/Fair | 5%   | Two (2) Cooperative with Improved CORE rating from Poor/Fair | 5%   | <ul style="list-style-type: none"> <li>• CORE Evaluation Tool</li> <li>• 2019 and 2023 CORE Reports</li> </ul> |
| SM 1                                | b. Number of COREs conducted on LCDFI-Trained Borrowing Cooperatives (TBCs) | Actual Accomplishment                       | 5%                    | Actual over Target | Eight (8) cooperatives (Maturity Levels C & D) | Eight (8) cooperatives (Maturity Levels C & D)               | 5%   | Six (6) cooperatives (Maturity Levels C & D) | 3.75%  | The Cooperatives with CORE are: <ul style="list-style-type: none"> <li>• Kaizen Multi-Purpose Cooperative</li> <li>• 1834 Brotherhood Transport (Tricycle) Multi-Purpose Cooperative</li> <li>• Curanta D6 Artemia Multi-Purpose Cooperative</li> <li>• Sta. Cruz Multi-Purpose Cooperative</li> <li>• Ozamis City Integrated Cooperative</li> </ul> |  |

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|                              | Objective/Measure                           | Formula   | Wt.   | Rating System      | Target              | Actual              | Rating           | Score               | Rating           |                      |  |   |
| SOCIAL IMPACT / STAKEHOLDERS |   |   |   |                    |                     |                     |                  |                     |                  |                      | <ul style="list-style-type: none"> <li>• Cabuling Agricultural Multi-Purpose Cooperative</li> </ul> Two (2) cooperatives reported are not in the "Maturity level C or D" classification. |   |
|                              | SM 2  | Number of Trainings conducted for LBP Borrowing Cooperatives (LBP-BCs)                      | Absolute Number of Training Batches conducted for LBP-BCs           | 15%                | Actual over Target  | 64 batches          | 64 batches       | 15%                 | 64 batches       | 15%                  | <ul style="list-style-type: none"> <li>• Training Completion Report - Borrowing Cooperatives</li> </ul>  | The trainings were administered online or face-to-face, with a total of 529 Borrowing Cooperatives (BCs) attending. |
|                              | SM 3  | Number of Trainings conducted for LBP Borrowing Micro, Small and Medium Enterprises (MSMEs) | Actual Number of Training Batches conducted for LBP Borrowing MSMEs | 15%                | Actual over Target  | 15 batches          | 16 batches       | 15%                 | 16 batches       | 15%                  | <ul style="list-style-type: none"> <li>• Training Completion Report - MSMEs Attendance Sheets Pictures</li> </ul>  | All trainings were conducted in 2023.   |
|                              | SO 2  | <b>To Increase the Household Income of Farmers</b>  |   |                    |                     |                     |                  |                     |                  |                      |  |   |
|                              | SM 4  | Number of farmers-group assisted under the Financial Literacy Program (FLP)                 | Actual number of farmers-group assisted                             | 2.5%               | Actual over Target  | 23 farmers-group    | 24 farmers-group | 2.5%                | 24 farmers-group | 2.5%                 | <ul style="list-style-type: none"> <li>• List of Farmers Association Assisted</li> <li>• Call Reports</li> <li>• Breakdown of FLP Participants</li> <li>• PTE Result Summary</li> </ul>  | LCDFI managed to reach 76 unbanked municipalities covering 36 provinces in the Philippines.                         |
|                              | Actual number of individual farmers trained |   | 2.5%  | Actual over Target | 77,000 participants | 83,406 participants | 2.5%             | 83,406 participants | 2.5%             |                      |  |   |

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|                              | Objective/Measure | Formula  | Wt.   | Rating System | Target   | Actual           | Rating | Score         | Rating |                      |   |  |
| SOCIAL IMPACT / STAKEHOLDERS | <b>SO 3</b>       | <b>To Grant and Extend Formal Education to Children of Qualified Beneficiaries</b> |   |               |  |                  |        |               |        |                      |   |  |
|                              | SM 5              | Number of scholars onboarded for the ISKOLAR ng Landbank Program (cumulative)      | Actual number of scholars onboarded   | 15%           | Actual over Target                                 | 60               | 60     | 15%           | 60     | 15%                  | <ul style="list-style-type: none"> <li>List of Scholars</li> <li>Scholarship Contracts</li> <li>List of Eligible Courses</li> <li>List of Participating SUCs</li> </ul> | Degree programs with the greatest number of scholars are Accountancy, Agriculture and Information Technology.  |
|                              | <b>SO 4</b>       | <b>Ensure Customer Satisfaction</b>  |   |               |  |                  |        |               |        |                      |   |  |
|                              | SM 6              | Percentage of Satisfied Customers  | Number of respondents who rated at least satisfactory / Total number of survey respondents                                  | 5%            | Actual over Target<br><i>If less than 80% = 0%</i> | 90%              | 97%    | 5%            | 94.59% | 5%                   | <ul style="list-style-type: none"> <li>Harmonized Client Satisfaction Measurement Results of GOCCs covered by RA 10149 from ARTA</li> </ul>                             | As per ARTA's report, the overall satisfaction rating (SQD 0) of LCDFI is 94.59% submitted on 15 April 2024.   |
|                              |                   | <b>Sub-total</b>   |   | <b>65%</b>    |  |                  |        | <b>65%</b>    |        | <b>63.75%</b>        |   |  |
|                              |                   |  |   |               |  |                  |        |               |        |                      |   |  |
| FINANCIAL                    | <b>SO 5</b>       | <b>Improved Utilization of Resources</b>   |   |               |  |                  |        |               |        |                      |   |  |
|                              | SM 7              | Budget Utilization Rate (BUR)  | Total amount of disbursements / Total Board-approved budget for the year (both net of PS Cost and Direct Manpower Expenses) | 5%            | Actual over Target                                 | 90%              | 76.59% | 4.26%         | 76.72% | 4.26%                | <ul style="list-style-type: none"> <li>DBM-received SAOUB</li> <li>COA-Audited Statement of Comparison of Budget and Actual Amounts</li> </ul>                          | Total utilization: ₱25,489,658<br>Total budget: ₱33,225,738<br>The variance from the submitted BUR is attributed to the inclusion of non-cash expense. |
|                              |                   | <b>Sub-total</b>   |   | <b>5%</b>     |  |                  |        | <b>4.26%</b>  |        | <b>4.26%</b>         |   |  |

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|                  | Objective/Measure | Formula   | Wt.   | Rating System | Target             | Actual   | Rating  | Score         | Rating                                       |                      |  |   |
| INTERNAL PROCESS | <b>SO 6</b>       | <b>Compliance with Good Governance Conditions and Practices</b> |   |               |                    |  |   |               |  |                      |  |   |
|                  | SM 8              | Establishment of QMS  | Actual Accomplishment   | 10%           | All or Nothing     | Surveillance Audit Passed                          | Passed Surveillance Audit for ISO 9001:2015 Certification | 10%           | Surveillance Audit Passed                    | 10%                  | • TUV Audit Report   | Audit date: 12 November 2023  |
|                  | <b>SO 7</b>       | <b>Strategic Partnerships in Delivery of LCDFI Programs</b>     |   |               |                    |  |   |               |  |                      |  |   |
|                  | SM 9              | Number of Partnerships Established                              | Actual Number of Partnerships   | 5%            | Actual over Target | 9 new partners                                     | 16 New Partners   | 5%            | 16 New Partners                              | 5%                   | • Copy of Memorandum of Agreements   | The 16 established new partnerships are composed of 5 partners for the FLPs, and 11 SUCs for the <i>Iskolar ng LANDBANK Program</i> . |
|                  | <b>SO 8</b>       | <b>Increase Pool of Quality Resource Speakers</b>               |   |               |                    |  |   |               |  |                      |  |   |
|                  | SM 10             | Number of Resource Speakers with Satisfactory Rating            | Total number of resource speakers with an average satisfactory rating for trainings conducted / total number of speakers with trainings conducted within the year | 10%           | Actual over Target | 100% of Resource Speakers with Satisfactory Rating | 100% of Resource Speakers obtained a Satisfactory Rating  | 10%           | 100% Resource Speakers with Excellent Rating | 10%                  | • Summary of Resource Speaker Rating<br>• Certifications of Resource Speakers<br>• Individual Rating of RS<br>• CBU Consolidated Training Report | All eleven (11) resource speakers garnered excellent marks from both the participants and the LCDFI ratings                           |
|                  |                   |   | <b>Sub-total</b>  | <b>25%</b>    |                    |  |   | <b>25%</b>    |  | <b>25%</b>           |  |   |

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|                            | Objective/Measure | Formula                                  | Wt.                   | Rating System | Target         | Actual   | Rating   | Score         | Rating                        |                      |                                |   |
| <b>LEARNING AND GROWTH</b> | <b>SO 9</b>       | <b>Enhance Human Resource Management</b> |                       |               |                |  |  |               |                               |                      |                                |   |
|                            | SM 11             | Improve Competency of the Organization   | Actual Accomplishment | 5%            | All or Nothing | Improvement in the Competency Baseline of the Organization | Improvement in the Competency Baseline of the Organization | 5%            | No improvement. 2023: 201.45% | 0%                   | • Competency Evaluation Matrix | Based on the GCG-prescribed formula, LCDFI's competency level for 2023 is 201.45%. This is a decrease of 7.38% from the 208.83% competency level in 2022. |
|                            |                   |  | <b>Sub-total</b>      | <b>5%</b>     |                |  |  | <b>5%</b>     |                               | <b>0%</b>            |                                |   |
|                            |                   |  | <b>TOTAL</b>          | <b>100%</b>   |                |  |  | <b>99.26%</b> |                               | <b>93.01%</b>        |                                |   |